


<b>Name:</b>	
<b>Enrolment No:</b>	

**UNIVERSITY OF PETROLEUM AND ENERGY STUDIES**  
**End Semester Examination, May 2019**

<b>Course: Business Information system</b>	<b>Code: BBCG129</b>	<b>Semester: VI</b>
<b>Programme: BBA – Media management</b>		<b>Time: 03 hrs.</b>
<b>Max. Marks: 100</b>		<b>Instructions:</b>

**SECTION A**

S. No.		Marks	CO
Q 1	BIS Stands for: a) Business Intelligent Software b) Business Intelligent System c) Business Information Software d) Business Information System	<b>1</b>	<b>CO1</b>
Q 2	Which of the following not in our control? a) Collection of data b) Configuration of data c) Processing of data d) Reports of data	<b>1</b>	<b>CO1</b>
Q 3	The information of MIS comes from the a) Internal Source b) External Source c) Both Internal & External Source d) None of the above	<b>1</b>	<b>CO1</b>
Q 4	The backbone of any organization is a) Information b) Employee c) management d) Capital	<b>1</b>	<b>CO1</b>
Q 5	The flow of information through MIS is a) Need Dependent b) Organization Dependent c) Information Dependent d) Management Dependent	<b>1</b>	<b>CO1</b>
Q 6	Internal information for MIS may come from any one of the following departments a) Customers care department b) HR department c) Marketing department	<b>1</b>	<b>CO1</b>

	d) Production department		
Q 7	Audit gives details about _____ to Account Payable System? a) Account balance b) Transaction c) Expenditure d) All of the above	1	CO1
Q 8	The basic component(s) of DSS is (are) ? a) Database b) Model base c) DSS software system d) All of the above	1	CO1
Q 9	Decision trees could be represented in different ways such as? a) Bottom to top b) Left to right c) Top to bottom d) All of the above	1	CO1
Q 10	The types of data transmission modes are a) Half duplex. , Duplex. , Singlex b) Half duplex. , Duplex. , Simplex c) Half duplex. , Duplex. , Half Singlex d) Singlex, duplex, half triplex	1	CO1
Q 11	MIS stand for?	1	CO1
Q 12	AI is the short form of?	1	CO1
Q 13	One byte is made of, How many bits?	1	CO1
Q 14	GDSS is the short form of?	1	CO1
Q 15	DBMS uses which language for the queries?	1	CO1
Q 16	Working model of and existing system is called _____?	1	CO1
Q 17	The most creative and challenging phase of system life cycle is _____.	1	CO1
Q 18	_____ is the real-world object, such as a person, place etc.	1	CO5
Q 19	In computer the number system of 0 and 1 is called as _____.	1	CO4
Q 20	A sequence of instructions that works together to perform a task is called a _____.	1	CO3
<b>SECTION B</b>			
Q 1	What is MIS? Why the business firms need MIS? Discuss major types of MIS.	5	CO1
Q 2	What is Decision Making? Why this is difficult? Discuss.	5	CO1
Q 3	Differentiate in detail between MIS and DSS.	5	CO1
Q 4	Distinguish between data and information.	5	CO1
<b>SECTION-C</b>			

Q 1	Write a note on: a) Customer Relationship Management. b) Supply Chain Management. c) DBMS and SQL d) ERP e) Data Mining	15	CO1
Q 2	Explain why Prototype has become a popular way to develop new computer-based system. Also, explain the detail the various phases in System Development Life cycle, which phase is the most important phase?	15	CO1

**SECTION-D**

Q 1	<p>Define the data process and flow in MIS with using the necessary block diagrams. After the above process you get the below information for a company trying to sell a product 'A' which was sold in 3 regions:</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;">Region</th> <th style="text-align: left;">Revenue generated</th> <th style="text-align: left;">Profit</th> <th style="text-align: left;">Ad expense</th> </tr> </thead> <tbody> <tr> <td>New Delhi</td> <td>INR 5,000.00/-</td> <td>20%</td> <td>2000.00/-</td> </tr> <tr> <td>Mumbai</td> <td>INR 8,000.00/-</td> <td>20%</td> <td>2000.00/-</td> </tr> <tr> <td>Bengaluru</td> <td>INR 10,000.00/-</td> <td>20%</td> <td>2000.00/-</td> </tr> <tr> <td><b>TOTAL</b></td> <td><b>INR 23,000.00/-</b></td> <td><b>20%</b></td> <td><b>6000.00/-</b></td> </tr> </tbody> </table> <p>based upon the above data answer the questions given below:</p> <p>a.) What is the net profit company made?</p> <p>b.) Which location performed the best and the worst?</p> <p>c.) Can we sell more products using the same budget and make more profit? Explain and justify your answer.</p> <p>d.) Write the probable outcome (in the similar pattern mentioned above) with optimization when we implement the ad the second time.</p>	Region	Revenue generated	Profit	Ad expense	New Delhi	INR 5,000.00/-	20%	2000.00/-	Mumbai	INR 8,000.00/-	20%	2000.00/-	Bengaluru	INR 10,000.00/-	20%	2000.00/-	<b>TOTAL</b>	<b>INR 23,000.00/-</b>	<b>20%</b>	<b>6000.00/-</b>	30	CO2/ CO3
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**Instructions:**

**SECTION A**

S. No.		Marks	CO
Q 1	Decision trees could be represented in different ways such as? a.) Bottom to top b.) Left to right c.) Top to bottom d.) All of the above	1	CO1
Q 2	Which of the following cannot be controlled? a) Reporting b) Processing c) Configuration d) Collection	1	CO1
Q 3	The basic component(s) of DSS is (are)? a.) Database b.) Model base c.) DSS software system d.) All of the above	1	CO1
Q 4	The types of data transmission modes are a.) Half duplex., Duplex., Singlex b.) Half duplex., Duplex., Simplex c.) Half duplex., Duplex., Half Singlex d.) Singlex, duplex, half triplex	1	CO1
Q 5	Audit gives details about _____ to Account Payable System? a) Account balance b) Transaction c) Expenditure d) All of the above	1	CO1
Q 6	Internal information for MIS may come from any one of the following departments a) Customers care department b) HR department c) Marketing department d) Production department	1	CO1
Q 7	The flow of information through MIS is	1	CO1

	<ul style="list-style-type: none"> <li>a) Need Dependent</li> <li>b) Organization Dependent</li> <li>c) Information Dependent</li> <li>d) Management Dependent</li> </ul>		
Q 8	<p>The backbone of any organization is</p> <ul style="list-style-type: none"> <li>a) Information</li> <li>b) Employee</li> <li>c) management</li> <li>d) Capital</li> </ul>	<b>1</b>	<b>CO1</b>
Q 9	<p>The information of MIS comes from the</p> <ul style="list-style-type: none"> <li>a) Internal Source</li> <li>b) External Source</li> <li>c) Both Internal &amp; External Source</li> <li>d) None of the above</li> </ul>	<b>1</b>	<b>CO1</b>
Q 10	<p>BIS Stands for:</p> <ul style="list-style-type: none"> <li>a) Business Intelligent Software</li> <li>b) Business Intelligent System</li> <li>c) Business Information Software</li> <li>d) Business Information System</li> </ul>	<b>1</b>	<b>CO1</b>
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Q 20	Working model of and existing system is called _____?	<b>1</b>	<b>CO1</b>

**SECTION B**

Q 1	Define MIS.	<b>5</b>	<b>CO1</b>
Q 2	Distinguish between data and information.	<b>5</b>	<b>CO1</b>
Q 3	Discuss in detail the Management Support System.	<b>5</b>	<b>CO1</b>
Q 4	What is DBMS? What are its merits and demerits?	<b>5</b>	<b>CO1</b>

**SECTION-C**

Q 1	Explain why Prototype has become a popular way to develop new computer-based system. Also, explain the detail the various phases in System Development Life cycle, Which phase is the most important phase?	<b>15</b>	<b>CO1</b>
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Q 2	Describe the following terms: a) BIS            b) DSS            c) Expert Systems    d) Data Mining    e) ERP f) SQL            g) CRM            h) Design Documentation	<b>15</b>	<b>CO1</b>
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**SECTION-D**

Q 1	<p>Define the data process and flow in MIS with using the necessary block diagrams. After the above process you get the below information for a company trying to sell a product 'A' which was sold in 3 regions:</p> <table border="1" data-bbox="199 575 1294 789"> <thead> <tr> <th><b>Region</b></th> <th><b>Revenue generated</b></th> <th><b>Profit</b></th> <th><b>Ad expense</b></th> </tr> </thead> <tbody> <tr> <td>New Delhi</td> <td>INR 5,000.00/-</td> <td>20%</td> <td>2000.00/-</td> </tr> <tr> <td>Mumbai</td> <td>INR 8,000.00/-</td> <td>20%</td> <td>2000.00/-</td> </tr> <tr> <td>Bengaluru</td> <td>INR 10,000.00/-</td> <td>20%</td> <td>2000.00/-</td> </tr> <tr> <td><b>TOTAL</b></td> <td><b>INR 23,000.00/-</b></td> <td><b>20%</b></td> <td><b>6000.00/-</b></td> </tr> </tbody> </table> <p>based upon the above data answer the questions given below:</p> <ol style="list-style-type: none"> <li>a.) What is the net profit company made?</li> <li>b.) Which location performed the best and the worst?</li> <li>c.) Can we sell more products using the same budget and make more profit? Explain and justify your answer.</li> <li>d.) Write the probable outcome (in the similar pattern mentioned above) with optimization when we implement the ad the second time.</li> </ol>	<b>Region</b>	<b>Revenue generated</b>	<b>Profit</b>	<b>Ad expense</b>	New Delhi	INR 5,000.00/-	20%	2000.00/-	Mumbai	INR 8,000.00/-	20%	2000.00/-	Bengaluru	INR 10,000.00/-	20%	2000.00/-	<b>TOTAL</b>	<b>INR 23,000.00/-</b>	<b>20%</b>	<b>6000.00/-</b>	<b>30</b>	<b>CO2, to CO3</b>
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