



## UNIVERSITY OF PETROLEUM AND ENERGY STUDIES

End Semester Examination, May 2018

<b>Program: BA. LL.B. (Hons.) Criminal Laws</b>	<b>Semester –</b>	<b>II</b>
<b>Subject (Course): Counselling Skills for Law Professionals</b>	<b>Max. Marks</b>	<b>: 100</b>
<b>Course Code : Course: CLNL 1022</b>	<b>Duration</b>	<b>: 3 Hrs</b>
<b>No. of page/s: 2</b>		

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### Instructions:

- Section A-Objective type questions-20 marks
- Section B-Short answer questions-20 marks
- Section C-descriptive type questions-30 marks
- Section D-Analytical / case Study-30 marks

Attempt all questions from **Section A** (each carrying 02 mark); any **Four Questions** from **Section B** (each carrying 05 marks), any **Three Questions** from **Section C** (each carrying 10 marks), and any **Two Questions Section D**

### SECTION A (Answer all questions)

1. What do you understand by Client counselling? [02]
2. What is the central goal of interviewing a client? [02]
3. Differentiate between open ended and closed ended questions. [02]
4. What a counsellor should do when the client is disclosing contradictory information? [02]
5. Write a note on “What all does a lawyer needs to know while counselling a client”? [02]

### SECTION B (Write short notes on any 04 questions)

1. Write a short note on do’s and don’ts of a legal counsellor while counselling a minor. [05]
2. Write down the difference between Ethics and Law, which minimum standard has more applicability while leading a professional life and why? [05]
3. How Cognitive Behaviour Theory is applied in legal settings. [05]
4. What is the role of a good counsellor in the law profession? [05]
5. Write a note on variations of PAC. [05]

### SECTION C (Attempt any 02 questions)

1. What are the various steps involved in counselling process, discuss each step-in detail with an example? [10]
2. How can we apply Transactional Analysis Model in the profession of law? Discuss. [10]
3. Is it sensible to leave decision making to our clients? Why and why not. [10]

**SECTION D**

1. Mrs Gupta lives with her 80 years old mother-in-law in a rented house in Patna. The rent of the house was Rs 10,000 which was paid regularly during the initial three months but after four months Mrs Gupta could not pay the complete rent for three months and her payments were delayed by 15- 20 days. On observing this as a regular practice of the tenant, the landlord sends her a legal notice for clearing the dues and vacating the house. On knowing this the lady seeks your advice, she wishes to know that how she can be given some more time to pay the dues and she informs that she does not want to vacate the house. During the interview, you observed the lady to be in pain and anxiety.
  - a) How will you perform your duty as a counsellor in making the lady feel relatively comfortable?
  - b) Knowing the fact that she is deeply in pain, how will you collect the information from her, which seems difficult at that state? Write your dialogue with her.
  
2. A panic client comes to the clinic to seek legal help and support. After sharing the details of the case, he asks you straight: "Can I win the case? Can you win the case for me, I'm ready to spend ant amount" You answer: "Let's first analyze the case. The case seems to be tricky and there are a lot of facts that may bring the case to a challenging situation, and moreover, we never guarantee to win a case because....." The client interrupts you: "I've already discussed the case with several other law firms, and they all said it's a sure win. Are they more competent and professional?"
  - a) "You should not trust them because they are misleading you."- Is this response from your if right or not? Give reasons for your answer.
  - b) In such a situation, how would you respond to the client to build his confidence in you and in your law firm?
  
3. Mr. Bhanu's salary was discontinued by the company for three months and was threatened through unknown phone calls because he had uncovered his company's problems related to anti-employee policy matters to a local newspaper which reaches to the masses of the local community. Mr Bhanu has a clear goal in his mind that he does not want to go to court of law as he cannot afford the long time legal pressure due to his health issues and keeping wellbeing of his family in mind. Also, he feels that he wants a feasible solution to the problem.
  - a) As a law professional, discuss with him feasible alternative solution after taking an interview.
  - b) Write down the detailed interview dialogue between the client and you.