

## **List of Symbols**

%	Percentage
$\mu$	Population Mean
₹	Indian Rupee
\$	US Dollar
e	Acceptable Sampling Error
n	Sample Size
N	Population Size
ATM	Automated Teller Machine
bpd	Barrels Per Day
BP	British Petroleum
BPCL	Bharat Petroleum Corporation Limited
CEO	Chief Executive Officer
CIO	Chief Information Officer
CMO	Chief Marketing Officer
CPCL	Chennai Petroleum Corporation Limited
Df	Degrees of Freedom
DNA	Design Needs and Aspirations
EIA	Energy Information Administration
EPS	Earnings Per Share
FY	Financial Year
GBM	General Behavioral Model

GDP	Gross Domestic Product
GOI	Government of India
GRM	Gross Refining Margin
HPCL	Hindustan Petroleum Corporation Limited
IBM	International Business Machines Corporation
IDC	International Data Corporation
IEA	International Energy Agency
IOCL	Indian Oil Corporation Limited
IoT	Internet of Things
IoE	Internet of Everything
IP	Internet Protocol
IPv4	Internet Protocol version 4
IPv6	Internet Protocol version 6
IT	Information Technology
IT-OT	Information Technology-Operational Technology
JV	Joint Venture
kWh	Kilowatt hour
KMO	Kaiser-Meyer-Olkin
LPG	Liquefied Petroleum Gas
MoPNG	Ministry of Petroleum and Natural Gas
Mtoe	Million Tonnes of Oil Equivalent
OMCs	Oil Marketing Companies
PCA	Principal Component Analysis
PDS	Public Distribution System

POS	Point of Sale
PSU	Public Sector Undertaking
PwC	PricewaterhouseCoopers
MMTPA	Million Metric Tonnes per Annum
OT	Operational Technology
R&D	Research and Development
RFID	Radio Frequency Identification
SAP	Systems Applications & Products in Data Processing
SPSS	Statistical Package for the Social Sciences
QR	Quick Response
US	United States