



Name:

Enrolment No:

UNIVERSITY OF PETROLEUM AND ENERGY STUDIES

Supplementary Examination, Dec 2023

Course: Counselling Skills for Law Professionals

Program: BBA,LL.B. (Hons.) Corp./BIF./ITIL.

Course Code: CLNL2072P

Semester: II

Time: 03 hrs.

Max. Marks: 100

Instructions:

SECTION A
5Qx2M=10Marks

S. No.		Marks	CO
Q1	Define the term Counselling	[2]	CO1
Q2	Explain Counseling Transactional Analysis Model	[2]	CO1
Q3	Differentiate between ethics & morals	[2]	CO1
Q4	Differentiate between ethics & values	[2]	CO1
Q5	Define the term Negotiation	[2]	CO1

SECTION B
4Qx5M= 20 Marks

Q6	Discuss the advantages and challenges of being ethical law professional	[5]	CO2
Q7	Elaborate the steps in counselling process.	[5]	CO2
Q8	Elucidate the Code of professional ethics in counselling in legal settings	[5]	CO2
Q9	Discuss the various types of counselling and the Planning for a client counselling session.	[5]	CO2

SECTION-C
3Qx10M=30 Marks

Q10	Give your views on the Gestalt Theory.	[10]	CO3
Q11	Explain the Essential characteristics of a good counsellor; Practical Skills for Legal Counselling Role of a good counsellor in a legal setting.	[10]	CO3

SECTION-D
2Qx25M= 50 Marks

Q12	Explain the Essential characteristics of a good counsellor; Practical Skills for Legal Counselling Role of a good counsellor in a legal setting.	[25]	CO4
Q13	Discuss in detail: 1. Psychoanalysis Theory 2. Cognitive Behavior Theory	[25]	CO4