


Name: Enrolment No:			
UPES End Semester Examination, December 2023 Course: Merger Acquisition and Corporate Restructuring Program: B.COM-H-ECOM&BI Course Code: FINC3052.			
SECTION A 10Qx2M=20Marks		Semester: V Time : 03 hrs. Max. Marks: 100	
		Marks	CO
	Multiple choice questions.		
1	Which phase in the merger and acquisition process involves analyzing financial statements, potential risks, and legal issues? A) Negotiation phase B) Due diligence phase C) Integration phase D) Valuation phase	2	CO1
2	In a horizontal merger, the companies involved are: a) Involved in the same industry and at the same stage of production b) Involved in different industries c) At different stages of production within the same industry d) Geographically distant from each other	2	CO2
3	Which stage of the industry life cycle is characterized by rapid growth, increasing competition, and the introduction of new products and technologies? A) Introduction stage B) Growth stage C) Maturity stage D) Decline stage	2	CO2
4	Which party generally performs the valuation of the target company in an acquisition? a) The acquiring company b) Both companies jointly c) A third-party independent valuation firm d) The target company	2	CO2

5	Which of the following is NOT a primary step in the M&A process? a) Due diligence b) Negotiation and agreement c) Shareholder vote d) Brand development	2	CO1
6	What is the 'Golden Parachute' in an acquisition context? a) A premium paid to shareholders of the acquiring company. b) A lucrative incentive package offered to the top executives of the target company. c) A financial bonus given to employees of the acquired company. d) A legal clause that prevents the acquisition from happening.	2	CO2
7	Which document outlines the terms and conditions of the acquisition, including the purchase price and other important details? A) Memorandum of Understanding (MOU) B) Letter of Intent (LOI) C) Purchase Agreement D) Non-Disclosure Agreement (NDA)	2	CO1
8	Which of the following is a hostile takeover? A) Acquisition approved by both boards B) Acquisition with the agreement of the target company C) Acquisition against the will of the target company's management D) Acquisition conducted by a friendly third party	2	CO2
9	What is the primary goal of a merger or acquisition? A) Cost reduction B) Market expansion C) Talent acquisition D) All of the above	2	CO2
10	In a leveraged buyout (LBO), who typically funds the acquisition? a) Shareholders of the acquiring company b) Banks and financial institutions c) Government grants d) Competing companies	2	CO2
SECTION B 4Qx5M= 20 Marks			
	Attempt all the questions.		
Q1	“Does amalgamation of organizations may lead to any disadvantage for the individuals, government or companies in same industry”. provide your opinion.	5	CO3
Q2	Explain following strategies Golden parachute	5	CO2

	Poison pill		
Q3	Explain the importance of proxy statement while conducting merger and acquisition?	5	CO3
Q4	How does the presence of goodwill impact the financial statements of the acquiring company in a merger?	5	CO2
SECTION-C 3Qx10M=30 Marks			
	Answer all the questions.		
Q1	Explain the reasons behind merger and acquisition decisions taken by companies at different life stages?	10	CO3
Q2	What are the different ways in which considerations can be paid or received by parties in the merger and acquisition?	10	CO3
Q3	What impact does corporate restructuring have on employees, and what strategies can companies employ to manage potential disruptions or uncertainties?	10	CO4
SECTION-D 2Qx15M= 30 Marks			
	Answer both the question.		
Q1	Explain what is synergy? Different kinds of synergies and how attaining these synergies will provide a competitive advantage to the merged entities over the competitors?	15	CO4
Q2	What are the different standards used to evaluate the success of a merger or acquisition? What factors contribute to the success or failure of a merger or acquisition?	15	CO3