

Name:

Enrolment No:



School of Business
UPES
End Semester Examination December 2023

Program: MBA S&C KPMG

Subject/Course: Mergers & Acquisition & Corporate Restructuring

Course Code: STGM8002

Semester: 3th

Max. Marks: 100

Duration: 3 Hours

SECTION A
10Qx2M=20Marks

Q.No		Marks	Cos
Q1	What are the key factors that drive companies to pursue mergers and acquisitions?	2	CO1
Q2	Explain the term "synergy" in the context of mergers and acquisitions?	2	CO2
Q3	What are the potential challenges or risks associated with mergers and acquisitions?	2	CO2
Q4	What are the common motives behind mergers and acquisitions in the context of corporate restructuring?	2	CO1
Q5	Explain Reverse Merger?	2	CO2
Q6	Key difference between Strategic Alliance & Boost Sales Tie-up?	2	CO2
Q7	What role does financial analysis play in assessing the feasibility of a corporate restructuring plan?	2	CO1
Q8	What do you think will be the future trends in corporate restructuring, considering the evolving business landscape?	2	CO1
Q9	What are the key elements of due diligence that should be investigated?	2	CO1
Q10	What are the common objectives of corporate restructuring?	2	CO1

SECTION B
4Qx5M= 20 Marks

Q11	Discuss friendly versus hostile takeovers. What are the key differences?	5	CO2
Q12	What are the primary motives behind companies engaging in mergers and acquisitions?	5	CO3

Q13	Can you distinguish between financial restructuring and operational restructuring?	5	CO3
Q14	What regulatory challenges might companies face during the M&A process?	5	CO2
SECTION-C 3Qx10M=30 Marks			
Q15	Explain the role of HR in managing employee transitions during corporate restructuring?	10	CO3
Q16	Describe the post-merger integration process. What challenges can arise, and how can they be addressed?	10	CO4
Q17	How can management ensure a fair deal for all stakeholders involved in an M&A transaction?	10	CO3
SECTION-D 2Qx15M= 30 Marks			
Q18	Analyze a real-world M&A case and identify the key success factors or challenges	15	CO4
Q19	Compare and contrast two well-known mergers, discussing the reasons for their success or failure	15	CO4