| Enrolm   | ment No:  | UPES UNIVERSITY WITH A PURPOSE |  |  |  |
|----------|---|--------------------------------|--|--|--|
|          | UNIVERSITY OF PETROLEUM AND ENERGY STUDIES  |                                |  |  |  |
| Progra   | End Term Examination, December 2020  Course: Service Operations Semester: V  Program: BBA LM Time: 03 Hours  Course code: LSCM2004P Max. Marks: 100   |                                |  |  |  |
|          | SECTION A( 30 Marks)  |                                |  |  |  |
|          | h Question carries 5 Marks  |                                |  |  |  |
| 2. IIISU | ruction: Complete the statement / Select the correct answer(s)  | СО                             |  |  |  |
| Q 1      | As per the Service Dominant approach, Service is the fundamental basis of   |                                |  |  |  |
| Q 2      | The service classification based on low degree of labor intensity and low degree of customiz termed  a. Mass Service b. Service Factory c. Service Shop d. Professional Service   | CO 1                           |  |  |  |
| Q 3      | The competitive strategy that rests on the premise of serving its narrow target market more of and/or efficiently than other firms trying to serve a broad market is called  a. Differentiation Strategy b. Cost Leadership Strategy c. Convergent Strategy d. Focus Strategy   | effectively CO 2               |  |  |  |
| Q 4      | According to Chase and Hayes framework, Services that are not satisfied with just meeting expectations, but acting proactively to delight customers are called  a. Distinctive Competence Achieved b. World Class Service Delivery. c. Journeyman d. Available for Service.     | customer CO 1                  |  |  |  |
| Q 5      | The Service offerings that were not previously available to customers or new delivery system existing services are called innovations, whereas services whose outcord not be a new service product but rather some degree of modification to an existing service a innovations. | ne need                        |  |  |  |
| 0.6      | Which of the following can come into intellectual property protection   |                                |  |  |  |

a. inventions for commercial purpose and protected by patents

CO 2

|      | <ul> <li>b. a distinctive sign which is used to prevent confusion among products in the marketplace</li> <li>c. the appearance, style, or industrial design</li> <li>d. any information concerning the practices or proprietary knowledge of a business</li> </ul>  |   |  |                                 |      |  |
|------|---|---|--|---------------------------------|------|--|
|      | question carries 10 marks<br>action: Write short / brief notes  | SECTION B ( 50 Ma   | nrks)  |                                 |      |  |
| Q 7  | Discuss the Structural and Managerial Design Elements in New Service Design with suitable examples  |   |  |                                 |      |  |
| Q8   | Discuss various E-Business Mod  | ous E-Business Models with suitable examples              |  |                                 |      |  |
| Q9   | A flower and gift shop follows a standard procedure to make bouquet on the new year occasion. Though customers can ask for different assortments, the time it takes to assemble a bouquet is 7 minutes. If the shopkeeper wants to limit the number of customers in the process to around 5 and the maximum time a customer is in the process should be on average 10 minutes, how many staff should he deploy? |   |  |                                 |      |  |
| Q10  |   | e page size have been taken quality control chart for the | (Table below) an process.            6         7         8         9           2         3         9         9 | d number of spelling  9 10 8 11 | CO 3 |  |
| Q 11 | A service system follows assemble the tasks from A to H and service shift, find the theoretical minimum.  Task  A  B  C  D  | e production process requir                               | es 24 customers to   | be served per 8-hour            | CO 3 |  |

|            |   | F                 | 15                          | D                       |                         |      |  |
|------------|---|-------------------|-----------------------------|-------------------------|-------------------------|------|--|
|            |   |                   |                             |                         | ]                       |      |  |
|            |   | G                 | 5                           | E, F                    |                         |      |  |
|            |   |                   |                             |                         |                         |      |  |
|            |   | Н                 | 5                           | G                       |                         |      |  |
|            |   |                   |                             |                         | _                       |      |  |
|            |   |                   | Section C ( 20 I            | Marks)                  |                         |      |  |
|            | Question carries  |                   | ·                           | viai ks)                |                         |      |  |
| 2. Instruc |   | only one question |                             |                         |                         |      |  |
| Q 12       | Question A:   | A fast-food rest  | aurant is interested in stu | dying its arrival of cu | stomers. During the     |      |  |
|            | busy lunch p  | period, they have | observed an average of      | 25 customers arriving   | g per hour Poisson      |      |  |
|            | distributed.  | •                 | •                           |                         | -                       |      |  |
|            | i. If a customer has just entered the store, what is the probability of another arrival in the next   |                   |                             |                         |                         |      |  |
|            | <ul><li>10 minutes?</li><li>ii. What is the probability of two customers arriving in a five-minute window?</li></ul>  |                   |                             |                         |                         |      |  |
|            | 11.   | what is the p     | loodonity of two custom     | cis arriving in a rive- | illinute window:        |      |  |
|            | OR  Question B: Lake Travis has one launching ramp near the dam for people who trailer their small  |                   |                             |                         |                         |      |  |
|            |   |                   |                             |                         |                         |      |  |
|            | _   |                   |                             |                         |                         | CO 4 |  |
|            | boats to the recreational site. A study of cars arriving with boats in tow indicates a Poisson distribution with a mean rate of 7 boats per hour during the morning launch. A test of the data collected on launch times suggests that an exponential distribution with a mean of 6 minutes per |                   |                             |                         |                         |      |  |
|            |   |                   |                             |                         |                         |      |  |
|            | boat is a good fit. If the other assumptions for an $M/M/1$ model apply (i.e., infinite calling   |                   |                             |                         |                         |      |  |
|            |   |                   |                             |                         | queue discipline), then |      |  |
|            |   |                   |                             |                         |                         |      |  |
|            | calculate the system characteristics (i.e., average queue length, average number of boat in system,   |                   |                             |                         |                         |      |  |
|            | waiting time in queue, and waiting time in system)  |                   |                             |                         |                         |      |  |
|            |   |                   |                             |                         |                         |      |  |
|            |   |                   |                             |                         |                         |      |  |
|            |   |                   |                             |                         |                         | 1    |  |