

## UNIVERSITY OF PETROLEUM AND ENERGY STUDIES

## Online End Term Examination, Dec 2020

Course: Airline Economics
Programme: MBA(Aviation Management)
Max. Marks: 100

Semester: III
Time: 03 hrs
Course Code:TRAV 8003

## SECTION A

## Each Question will carry 5 Marks

| S. No. |  | Marks | CO |
| :---: | :---: | :---: | :---: |
|  | Select the most appropriate | (5x6) |  |
| $\text { Q } 1 .$ | Which of the following is not an element of operating performance model? <br> (a) Traffic <br> (b) Yield <br> (c) Output <br> (d) Revenue <br> (e) Unit cost |  | CO1 |
| Q 2. | Which of the following is a subsegment of leisure traffic? <br> (a) Independent traditional one or two week holiday <br> (b) Independent short-break <br> (c) Travel to join cruise <br> (d) Inclusive tour <br> (e) All of the above |  |  |
| Q 3. | Which of the following service attributes are bundled to provide benfits to customer? <br> (a) Schedule <br> (b) Trip time <br> (c) Design of ground products <br> (d) Design inflight products <br> (e) All of the above |  | CO1 |


| Q 4. | Which of the following includes periodic fluctuation/peaking in demand ? <br> (a) Seasonal peaking <br> (b) Weakly peaking <br> (c) Daily peaking <br> (d) All of the above <br> (e) None of the above <br> Write full form of the following $(5 \times 1=5)$ <br> (a) AOCC <br> (b) ASA <br> (c) APEX <br> (d) ATC <br> (e) VFR <br> Write full form of the following $(5 \times 1=5)$ <br> (a) BCBP <br> (b) BELF <br> (c) LRMC <br> (d) ATPCO <br> (e) BFE |  | CO1 <br> CO1 <br> CO1 |
| :---: | :---: | :---: | :---: |
| SECTION B |  |  |  |
|  | Each question will carry 10 marks | (10x5) |  |
| Q 7. | Discuss/Explain Avoidable Cost and Incremental Cost |  | CO2 |
| Q 8. | Discuss/explain Sunk Cost and Opportunity Cost |  | CO 2 |
| Q 9. | Discuss/ Explain Committed and discretionary Cost |  | CO 3 |
| Q 10. | Discuss/Explain Short Run Cost and long Run Cost |  | $\mathrm{CO3}$ |
| Q 11. | Discuss/Explain Operating leverageand financial leverage |  | CO 3 |


| SECTION-C |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  | Question 12 carries 20 Marks (Each part carries 2 marks) | (5x4) |  |
| Q 12. | Reply/Explain in detail the special economic characteristics of Airline business on <br> the follows topics as given below |  |  |
|  | i. $\quad$Highly Perishable Product. <br> Ease of Entry. |  | CO4 |
|  | ii. Tendency to Monopoly or Oligopoly. <br> iii. Energy Intensive. <br> iv. Business Cycle Sensitive. <br> v. Economies of scale, scope and density. |  |  |
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