Roll No:	
-----------------	--



UNIVERSITY OF PETROLEUM AND ENERGY STUDIES

End Semester Examination, December 2019

Program:BBA Core (for HR) HRES 3004 Semester – V
Subject (Course): Counseling Skills for Managers Max. Marks : 100

Duration : 3 Hrs

No. of page/s:

Section -A

Section – A $(10 \times 2=20 \text{ Marks})$

1. Explain REBT theory of Personality.	(CO1)	
3. What is Eclectic/ Cooperative Counseling?	(CO1)	

Section – B (2x20=40 Marks)

Note – Attempt any 2 questions. Each question carries 15 marks.

- 1. Out of Directive & Non-Directive counseling approaches, which one is better and why? Explain the pros and cons of both. (CO1)
- 2. An employee of yours has had a serious physical fight with a senior coworker at the office. He is extremely angry and has offered his resignation to you. If you are required to counsel him, what all will you do; (CO2)
 - a. Pre counseling
 - b. During counseling
 - c. Post counseling
- 3. What are Ethics in Counseling? Explain any 2 areas where ethics are followed. (CO1)

Section - C (40 Marks)- Case Study

After years at home, Joyce Foyle, aged 52, wanted to return to work following the death of her husband. Joyce saw a job advertised in a supermarket, so she decided to apply.

The Interview

"Just one man interviewed me – I'll refer to him as Mr Andrews, although that wasn't his real name. At the time, I didn't really think about Mr Andrews' attitude to me – I was too keen on getting the job. But when I think back, I realise he was being too familiar.

"I mean, he wasn't very professional. The way he stared at me during the interview, and talked about his recent divorce, was inappropriate."

The First Week

"Anyway, I needed a job, and Mr Andrews offered it to me on the spot. So I took it.

"The following Monday, I started work at the supermarket, stacking shelves to begin with. The other workers seemed all right but they were fairly quiet on the whole. And when Mr Andrews, the supermarket manager, appeared, they kept themselves busy.

"Mr Andrews ignored the other workers, and kept chatting to me. He didn't say anything about work, though. He just talked about this and that, and then started comparing me favourably to his ex-wife. I just smiled and nodded.

"After a few days of this, however, I began to feel really uncomfortable. Every time Mr Andrews came out to the shop from his office, he'd head straight for me and no one else. Then on the fourth day, he grabbed my arm and led me to the staff kitchen.

"We can have a better chat in here,' he said, but we were on our own, and I didn't like it. So I made an excuse that I had to use the Ladies, and after this went straight back to stacking the shelves.

Depression

"The following day, one of the other workers who was about the same age as me, took me to one side. She told me to be wary of Mr Andrews because he had a way of pestering any new female member of staff. 'Tell him where to get off!' was her advice.

1. What are the issues involved in the case?

(CO2)

2. How do you suggest to handle the issue?