

| Q 1 | ATMs data (in thousands) of Delhi airport is given below- Estimates the next quarter forecast using $4^{\text {th }}$ order moving average. |  |  |  |  | 10 | 4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year $\quad$ Quarter 1 | Quarter 2 | Quarter 3 | Quar |  |  |  |
|  | 2015 320 | 185 | 215 | 395 |  |  |  |
|  | 2016 345 | 200 | 230 | 420 |  |  |  |
|  | 2017 365 | 210 | 240 | 440 |  |  |  |
|  | 2018 375 | 215 | 245 | 445 |  |  |  |
| Q 2 | Fit a trend line for this data using regression model (Results value upto three places of decimals). Forecast for 2025. |  |  |  |  | 10 | 4 |
|  | Year | Passengers (thousands) |  |  |  |  |  |
|  | 2009 | 99 |  |  |  |  |  |
|  | 2010 | 98 |  |  |  |  |  |
|  | 2011 | 103 |  |  |  |  |  |
|  | 2012 | 107 |  |  |  |  |  |
|  | 2013 | 116 |  |  |  |  |  |
|  | 2014 | 136 |  |  |  |  |  |
|  | 2015 | 163 |  |  |  |  |  |
|  | 2016 | 190 |  |  |  |  |  |
|  | 2017 | 215 |  |  |  |  |  |
|  | 2018 | 248 |  |  |  |  |  |
| Q 3 | Suppose Govt. of India want to develop new airports. Suggest how qualitative approach of demand forecasting can be helpful for forecasting. Also specify which qualitative approach is more suitable in demand forecasting of new airports in Indian aviation business |  |  |  |  | 10 | 3 |
| SECTION D ( 3* 10 Marks Each- 30 Marks) |  |  |  |  |  |  |  |
| Can number of passengers be predicted using regression analysis? Given table represents Passengers (In millions) and GDP of India. Establish linear regression model and determine these followings (Results upto three places of decimals)- | Can number of passengers be predicted using regression analysis? Given table represents Passengers (In millions) and GDP of India. Establish linear regression model and determine these followings (Results upto three places of decimals)- |  |  |  |  |  |  |


|  |  | 499 | 154 |  |  |
| :--- | :--- | :--- | :---: | :---: | :---: |
|  |  | 512 | 164 |  |  |
|  |  | 526 | 173 |  |  |
| Q 1 | Fit Simple Linear regression model | 10 | 4 |  |  |
| Q 2 | Determine model fit by calculating R 2 | 10 | 4 |  |  |
| Q 3 | Predict number of passengers when GDP is 250. | 10 | 4 |  |  |

