Name: Enrolm	nent No:	UPES	
	UNIVERSITY OF PETROLEUM AND ENERG End Semester Examination, May,202 e: Counseling Skills for Law Professionals (CLNL2027) mme: B.B.A., LL.B. (Hons.)(BFI/Corporate Law) / B.Com., LL.B. (Ho 03 hrs.	19 Semester: IV	
Instruc			
	SECTION A		
S. No.		Mark	s CO
Q1.	Discuss relationship between ethics and values.	2	CO4
Q2.	Define Counselling.	2	CO1
Q3.	Give examples of open and close ended questions in legal counselling.		CO2
Q4.	Define script analysis?		CO1
Q5.	What are the major elements of personality?	2	CO1
	SECTION B		
Q6.	Explain the importance of Ethics in legal counseling.		CO4
Q7.	'Trust building and motivation are key to counseling'; How?		CO2
Q8.	What can be done if the client insists that the lawyer must make the decision for him?		CO3
Q9.	What is stroking? Discuss its types.	5	CO1
	SECTION-C ATTEMPT ANY TWO	)	
Q10.	Describe the contents of an effective counseling plan.	10	CO1
Q11.	Analyze the application of Cognitive Behavior Therapy while highlighting its basic features.		CO3
Q12.	"It is a theory developed for treating mental disorders by investiga of conscious and unconscious elements in the patient's mind and b fears and conflicts into the conscious mind." Identify and explain t question.	ringing repressed	CO1
	SECTION-D	I	I

Q13.	Critically analyze the challenges and advantages of adhering to ethical standards in legal profession.	15	CO4
Q14.	A child has been denied admission in a reputed school as he was a victim of abuse in his previous school and had filed a complaint for the same. The school administration, fearing a loss of reputation and complaints from other parents decided to turn down the candidature. The family has approached you for consultation, how would you deal with the situation? Highlight the qualities which will help you be a good counsellor in this case.	10	CO3
	Read the following conversation A lawyer is asking a women, who is suffering domestic violence and seeks for immediate divorce. Lawyer: Does your husband often beat you? Women: Yes. Lawyer: In what condition? Women: When he is in low mood, especially when he gets drunk. Lawyer: Why didn't you report to the District Women's Federation? Women: (silent) Lawyer: Then, all you want is merely divorce? Women: (silent) Lawyer: What's your husband's opinion? Women: He won't divorce.		
	<ul><li>Lawyer: How many times has he beaten you for this year?</li><li>Women: Too many to remember.</li><li>With reference to the above conversation answer Q 15 &amp; 16</li></ul>		
Q 15.	How should the legal counsel in the above scenario approach this situation to gather data for future course of action?	15	CO2
Q 16.	What are the characteristics of an effective legal counsellor?	10	CO2