

## UNIVERSITY OF PETROLEUM AND ENERGY STUDIES

## End Semester Examination, October 2019

Program: B.Tech. CSE CL/IPR Subject (Course): General English Course Code : CLNL 1001 No. of page/s: 05

Semester – I Max. Marks: 100 Duration: 3 hours

## Sec A

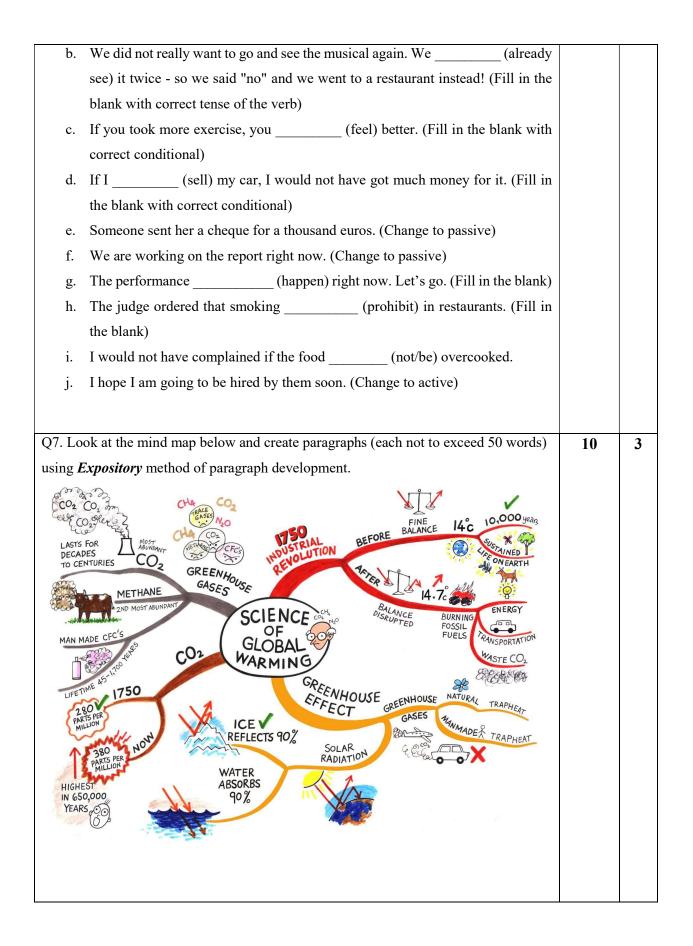
Question	Marks	CO
Q1. Do as directed.	10	1
a. Are the terms "Verbal" and "Oral" Communication are interchangeable? – Yes/No (choose correct option)		
<ul> <li>b. The CEO of a company announces (via email) extra incentive to its employees as the company made good profit during the last fiscal year. It is an example of flow of communication. (Fill in the blank)</li> </ul>		
c. The informal flow of communication (to hear news from someone who heard the news from someone else) within an organization is called . (Fill in the blank)		
d. Semantic barriers are related to: Language/Psychology/Organizational Structure/Emotions (Choose the correct option)		
e. Orders/Circulars/Policy Statements are examples of communication. Emotional (Fill in the blank)		

Sec	B

Question		Marks	CO	
Q2. Ma	atch the following:		5	2
[	5marks] CO 2			
a)	Sexist Language	i) Running from pillar to post		
b)	Redundancy	ii) The reason isbecause		
c)	Wordiness	iii) Chairman of the company		
d)	Obsolete Usage	iv) Meet me at 10 AM tomorrow morning		
e)	Jargon	v) special words and phrases which are used by		
	particular groups of			
		people, especially in their work		
Q3. Di	scuss any two Organi	izational Factors that could act as barriers.	5	1
Q4. Di	scuss the Principle of	Informality with an example.	5	1
Q5. Pr	ovide meaning to diff	erentiate the pair of words and use them in sentences.	5	2
a)	Stationary – Station	ery		
1 \	Born – Borne			
b)				
b) c)	Cast – Caste			
,	Cast – Caste Industrial – Industrie	ous		

1	<u>Sec C</u>	

Question		Marks	CO
Q6. Do	o as directed.	10	2
a.	I was exhausted at the end of the exam. I (write) for over two		
	hours. (Fill in the blank with correct tense of the verb)		



Sec D
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Question	Marks	CO
Q8. Look at the case study below and answer the questions that follow:	20	1
Ken and Ben were trainers and conducted training program together. Ben observed		
training program given by Ken. After completion of the training program, they had the		
below conversation while driving back to their home.		
Ben: You want to be goody-goody with your participants.		
Ken: What do you mean by that?		
Ben: You want to be friendlier with your participants.		
Ken: To make participants comfortable, it is desirable to talk to them and make them		
comfortable. I was doing the same. Of course, being good and friendly is not bad,		
right!		
Ben: Don't be too much attached with your participants. Do your job and get out.		
Ken: Yes, we have to do our job well. That is the prime motive. It is essential to be		
friendlier to ensure effective takeaways. If you are amicable and cordial with your		
participants you can touch them and make a difference. And, of course, I also take		
informal feedback from them by conversing with them which, probably, the		
participants might not know and I improve a lot from their informal feedback.		
Ben: When I was training senior executives, there was a guy who was funny with		
others. I pointed out and corrected in front of all. I made fun of him. All participants		
laughed and enjoyed.		
Ken: Was that the correct way to give feedback by making the senior executive as a		
laughing stock in front of all?		
Ben: That is how you need to treat some people. And if you are friendly you cannot		
correct participants.		
Ken: I don't think so.		
Ben: I think you don't speak with convictions?		
Ken: I didn't understand. Could you be more specific?		
Ben: During training program, you did not speak with force. That means your		
convictions were not strong.		
Ken: Is it?		
Ben: Yes		
Ben: Another thing, I observed, sometimes you shoot questions with your participants		

such as 'did you understand?' That means do you doubt the understanding capacity of your participants? That is not good. Ken: Yes, sometimes I shoot such close-ended questions to get feedback from my participants whether I am reaching them or not during training programs? It is not exactly testing their competency level to understand my content. In any presentation, I shoot such questions to know their pulse and to get their attention to the training process. Especially I shoot such questions when I find unfavorable vibes from the participants. If I don't get favorable response, then I shift my training methodology and strategy towards more interaction rather than delivering lecture. It was a strategy I adopt to get my participants back to the track of training process. Ben: You get defensive. Don't do that. Ken: Are you sure? If it so, then I need to change my strategy. Could you cite an incident where I got defensive? Ben: During the case study discussion, one participant was highlighting only problem. However, you insisted on solutions. Ken: Yes, people, in general, focus on issues and individuals. However, I believe in focusing on ideas. That was the reason. Besides, I wanted to grill the participant so that he could come out with more innovative ideas towards solving the issue rather than brooding over the issue. And you have seen him coming with more ideas subsequently. By the time, the car reached Ken's residence. Ken came out of the car and thanked Ben for the feedback and also for dropping him at his residence. He found that there was authenticity in few questions and decided to bring behavioral improvements and threw other questions into dustbin that did not have any validity and relevance. A. How far was Ben justified in giving feedback? Discuss. B. Could anybody give feedback without asking? Why/Why not? C. Was Ben biased in giving feedback? Quote reasons in support of your answer. D. What would you do if you were in the shoes of Ken? E. Identify any two barriers and their types. Quote the incident to support your claim. Q9. Write a report in about 200 words explaining the need for Cyber Law and its 15 4 awareness based on contemporary issue(s) known to you.

Q10. Read the information below:	15	4
As the petitioner, you have collected an astounding 350,000 signatures to pressure the		
County Animal Control not to euthanize a dog whom the government deemed to be		
part wolf. The petition intends to save the animal's life, by sending it to a rescue.		
Draft a petition with a clear target and a well-defined goal to address this issue.		

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