Enrolment No:	rolment No:			
	UNIVERSITY OF PETROLEUN	M AND ENERGY STUDIES		
Course: Logistics an Programme: BBA Time: 03 hrs. Instructions:	End Semester Examin d Supply Chain Management E Business	S C	Semester: Code: LSC Iax. Mark	CM2002
	SECTIO	N A		
S. No.			Marks	CO
Q 1 a) Write the	full form of the following		10	
(i) JIT		2	CO2
`	i) SKU		2	CO1
(i	ii) CIF		2	CO1
(i	v) SRM		2	CO2
(1	v) FOB		2	CO2
Q 2 b) Fill in the	Blank		10	
Br	Model Retailers or Company s ands or Sellers and then Stock these. The product. The Seller is the e-Commerce e customers on the company's name.	here are no multiple sellers selling	2	CO3
2. Lo	pgistics system is set of linked	by transportation service.	2	CO1
ret	emand variability increases as one moves ail customer, and small changes in cor riations in orders placed upstream this is	nsumer demand can result in large	2	CO4
4to	model is an online store wh sell their products and services to make		2	CO2
	ocument issued by airline for transportation is	rt of goods through air mode of	2	CO3
I	SECTIO	N B		

Name:

Q	Short Answer Type Question		
	a) Sam runs a mail-order business for gym equipment. Annual demand for the equipment is 16,000. The annual holding cost per unit is INR 2.50 and the cost to place an order is INR 50. Calculate economic order quantity (EOQ)	5	CO5
	b) Explain with a diagram E-Commerce Retail Logistics?	5	CO3
	c) Differentiate between efficient and responsive Supply Chain?	5	CO4
	d) Differentiate between 3PL and 4PL with an example??	5	CO4
	e) What is difference between Lean Supply Chain and Green supply Chain?	5	CO5
	SECTION-C		
Q	Long Answer Question (Answer any two)		
	a) What is the concept of Potter's value chain? Explain flipkart's value chain with the help of a diagram.	15	CO3
	b) What are INCO terms and Payment terms in Global Supply Chain. Explain each of the Inco-term.	15	CO6
	c) Mentions Supply chain management drivers. Explain freight forwarding with an example	15	CO4
	SECTION-D		
Q	Case Study (Attempt all Question)		
	Case Study: Chemical Industry – A Penske Customer in the Chemical Industry		
	 This current customer is a leading company in life science and nutritional products; performance materials; and industrial chemicals and this company creates solutions that nourish, protect and improve performance. Its end markets include human and animal nutrition and health; personal care; pharmaceuticals; automotive; coatings and paint; electrical and electronics; life protection; and housing. This company is an internationally operating company with more than 200 sites and offices in 49 countries throughout the world. They are headquartered in the Netherlands and listed on Euro Next Amsterdam. This company employs 22,700 people worldwide. They have a decentralized organizational structure built around. Business Units (BU) that is empowered to carry out all business functions. The activities of this customer are grouped into five clusters. These clusters consist of several BU. Penske Logistics provides freight management services to four of these units in six different countries in Europe. In the Beginning The relationship started when Penske was awarded the Regional Transportation Management contract for two of their BU in 2004. 		

With implementation in early 2005, the result was a significant save in consolidation.		
Within a year, the relationship extended by another BU in January 2006 and with two others a few months later.		
When Penske started the partnership, the customer faced several issues. They required		
a provider to spread out their flow via road packed chemical goods throughout Europe.		
A Lead Logistics Provider (LLP) was essential to manage the supply chain for their		
European plants and provide more visibility. Penske offered a unique combination of		
services to optimize the multiple supply chains that all have different characteristics		
and approaches.		
Challenges		
Challenges are as follows:		
To develop, implement and operate a centralized logistics network		
To provide streamlined processes and visibility throughout their supply chain		
Solutions		
Solutions are as follows:		
Penske provides integrated logistics solutions to manage the transport planning for		
continuous optimization on procedures, modality and loads		
Penske provides Freight Management Services (road, air and ocean) to various BU for		
the transportation of packed and palletized goods from multiple production sites across		
Europe		
Scope of Services		
Penske took over carrier management and succeeded in maintaining the high standards of quality and service. Penske also provided visibility to their full supply chain, and		
reduced transportation costs by routing the most economical mode.		
The Penske engineering team created detailed performance reports on carriers, which		
improved visibility and implemented a single point of contact, allowing		
communication to flow more efficiently with the customer. Penske achieved the lowest		
ever complaint ratio for one of the BU.		
Penske continues to deliver significant cost savings by continuous improvements on		
procedures, modality and loads while maintaining the customer's high quality		
standards.		
With eight plants supported, Penske provides additional services to its customer such		
as:		
Managing warehouse operations, including value added services as re-palletisation		
and snickering in Roosendaal		
Operating an overflow warehouse in Roosendaal for two of their BU		
Preferred carrier status at customer's corporate sourcing		
Transportation management of customer's ocean flows		
Achievements After some turbulent years, the relationship is now stabilized. By carrying through on		
After some turbulent years, the relationship is now stabilized. By carrying through on the promise of operational excellence and managing their flows, Penske Logistics and		
this customer have agreed to extend the partnership for the next three years.		
1. Penske offered a unique combination of services to optimize the multiple supply	1.0	~~ (
chains that all have different characteristics and approaches. Comment	10	CO6
2. What additional services are provided by Penske to its customer?	10	CO5
	10	005
3. Penske is entering into e-business operation though its official website. Draw a	10	CO7
proposed diagram of Penske e-business supply chain model?		201

Name:	Name:				
Enrolme	Enrolment No:				
	UNIVERSITY OF PETROLEUM AND ENERGY STUDIES End Semester Examination, May 2019				
Course:	Logistics and Supply Chain Management		Semester	: IV	
Program	nme: BBA E Business		Code: LS	CM2002	
Time: 0.			Max. Mar	ks: 100	
Instruct		ECTION A			
C N				~ ~	
S. No.			Marks	CO	
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	(vi) JIT		2	CO2	
	(vii) SKU		2	CO1	
	(viii) RFID		2	CO1	
	(ix) SRM		2	CO2	
	(x) FOB		2	CO2	
Q 2 b)	Fill in the Blank		10		
	(i) inventory is not stored by an or carried out by the sellers and then the items of e-retailer or directly shipped to custome	are sent to storage in the mother warel		CO3	
	(ii) A Logistics system is set of	linked by transportation service.	2	CO1	
	(iii) Demand variability increases as one retail customer, and small changes in cons in orders placed upstream this is known as	sumer demand can result in large varia		CO4	
	(iv) In inventory is purch retailer and stored by them in their fulfilln	• • •	an e- 2	CO2	
	(v) Document issued by airline for the transportation is	ansport of goods through air moc	le of 2	CO3	

	SECTION B		
Q	Short Answer Type Question		
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	e) What is difference between Lean Supply Chain and Green supply Chain?	5	CO5
	SECTION-C		
Q	Long Answer Question		
-	 d) Explain Supply Chain Uncertainty and Supply Chain Risk? Explain Bull Whip effect with an example? 	15	CO3
	e) What are INCO terms and Payment terms in Global Supply Chain. Explain each of the Inco-term.	15	CO6
	f) What is the concept of Potter's value chain. Explain flipkart's value chain with the help of a diagram.	15	CO4
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