| <b>Roll No:</b> |  |
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## UNIVERSITY OF PETROLEUM AND ENERGY STUDIES

## **End Semester Examination, October 2018**

Program : BA LLB (Hons) Semester : V

**Subject (Course)** : Economics of Surface and Maritime Transportation

Max. Marks : 100

Course Code : LLBD313 Duration : 3 Hrs

No. of page/s :

|       | SECTION A -10 marks  |           |     |
|-------|--|-----------|-----|
| Q 1   | 1. Do as directed  | Marks     | СО  |
| Q 1.A | Define (any 5)   |           |     |
|       | I. Monopoly  |           |     |
|       | II. Price equilibrium  |           |     |
|       | III. Price Elasticity  |           |     |
|       | IV. Contract of Affreightment  |           | CO  |
|       | V. Charter Party   | (1*5 = 5) | 1   |
|       | VI. SOLAS  |           | 1   |
|       | VII. MARPOL  |           |     |
|       | VIII. Economies of Scale   |           |     |
|       | IX. Freight  |           |     |
|       | X. Containerization  |           |     |
| Q 1.B | State true or false (any 5)  |           |     |
|       | I. Charter party is a document and not the charterer of the vessel. (True/False)   |           |     |
|       | II. Fixed cost exists in longer term of a business as well. (True/False)   |           |     |
|       | III. Demand Elasticity of a vessel is higher in case of time charterer then a voyage charterer if supply is constant. (True/False) |           |     |
|       | IV. Seasonal shipping cycles are annual in nature. (True/False)  | (1*5 = 5) | CO  |
|       | V. Rotterdam rules are formulated to support multimodal transportation.  |           | 1,2 |
|       | (True/False)   |           |     |
|       | VI. Flexibility in delivery is higher in pipeline transportation if compared to Maritime   |           |     |
|       | transportation. (True/False)   |           |     |
|       |  |           |     |

|      | SECTION B (Short Answering {50-80 words} {any 4}) – 20 marks   |            |            |
|------|--|------------|------------|
| Q 2  | Compare Road vs Air vs Sea Transportation  | 5          | CC<br>2    |
| Q 3  | Differentiate Liner vs Tramp Trade   | 5          | CC<br>2    |
| Q 4  | Differentiate four markets of Shipping   | 5          | CC<br>2    |
| Q 5. | What is Bill of Lading? State relevance of B/L in international transportation.  | 5          | C()        |
| Q 6  | What is multimodal transportation? State its importance with an example.   | 5          | CC 2       |
|      | SECTION-C-<br>(Long Answering {200~300 words} {any 2}) – 20 Marks  |            |            |
| Q 7  | Discuss the factors determining the demand for and supply of Maritime transportation.  | 10         | CC<br>2,3  |
| Q 8. | What Is PPP? What are benefits of a public private partnership? Justify your understanding with an example of terminal construction in a Major sea port of India?  | 10         | C(0<br>2,3 |
| Q 9  | What is Shipping Cycle? Explain different phases of a Ship cycle? How analysis of a shipping cycle is helpful to ship charterers?  | 10         | CO<br>2,3  |
| Q 10 | What are INCO terms? How they are helpful in International Scenario? State any 5 INCO Terms and Explain them?  | 10         | CC<br>2,3  |
|      | SECTION-D-<br>Case Study-20 marks  |            |            |
| Q 11 | What is role of shipping in global transportation? How International Shipping is regulated?  Compare COGSA, Hague Visby and Rotterdam Rules.   | 5+7+8 = 20 | CC 3,4     |
| CASE | A ship owning company "Star Ships" are looking to offer a new panama vessel (150,000 Mt). As a requirement, the company needs to offer the vessel for long term but the management wants to understand the benefits of offering a particular vessel, thus are even open to offer the vessel for time charter or if required Voyage Charter. To come up |            |            |

|      | with a solution, the management gathered the different types of costs associated with |                                 |    |         |
|------|---|---------------------------------|----|---------|
|      | chartering a vessel. A break up of all the costs (per day basis) are present as:      |                                 |    |         |
|      | Capital Charges   |                                 |    |         |
|      | Loan  | : 1800\$                        |    |         |
|      | Loan Interest   | : 900\$                         |    |         |
|      | Operating Cost  |                                 |    |         |
|      | Crew Expense  | : 1500\$                        |    |         |
|      | Stores and Supplies   | : 300\$                         |    |         |
|      | Insurance   | : 150\$                         |    |         |
|      | Office and Administration Expenses  | : 120\$                         |    |         |
|      | Voyage Cost   |                                 |    |         |
|      | Fuel Cost   | : 600\$                         |    |         |
|      | Port Charges  | : 300\$                         |    |         |
|      | Canal Dues  | : 90\$                          |    |         |
|      | Cargo Cost  |                                 |    |         |
|      | Cargo Handling  | : 120\$                         |    |         |
|      | Star ships has a target of earning profit as 10%. Considering your understanding of   |                                 |    |         |
|      | chartering types and associated costs, identify offers from Star ships as             |                                 |    |         |
| Q 12 | Vessel hiring rates in case of voyage charter (Values per Mt). Explain why?           |                                 | 10 | CO<br>4 |
| Q 13 | Vessel hiring rates in case of time charter (Values per Mt). Explain why?             |                                 | 10 | CO<br>4 |
| Q 14 | Vessel hiring rates in case of Bare boat charte                                       | r (Values per Mt). Explain why? | 10 | CO<br>4 |

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|-------|--|-----------|-----|
| Q 1   | 2. Do as directed  | Marks     | СО  |
| Q 1.A | Define (any 5)   |           |     |
|       | XI. Inland Container Depot   |           |     |
|       | XII. Inco term - FOB   |           |     |
|       | XIII. Price equilibrium  |           |     |
|       | XIV. Price Elasticity  |           | CO  |
|       | XV. Contract of Affreightment  | (1*5 = 5) | 1   |
|       | XVI. TEU   |           | 1   |
|       | XVII. Economies of Scale   |           |     |
|       | XVIII. Freight   |           |     |
|       | XIX. Charter Party   |           |     |
|       | XX. MARPOL   |           |     |
| Q 1.B | State true or false (any 5)  |           |     |
|       | VII. Bill of lading is a negotiable instrument. (True/False)   |           |     |
|       | VIII. Fixed cost exists in longer term of a business as well. (True/False)   |           |     |
|       | IX. Monopoly market for railways has higher Demand Elasticity. (True/False)  |           |     |
|       | X. Seasonal shipping cycles are annual in nature. (True/False)   | (1.1.     | CO  |
|       | XI. Rotterdam rules are formulated to support multimodal transportation.   | (1*5=5)   | 1,2 |
|       | (True/False)   |           |     |
|       | XII. Flexibility in delivery is higher in pipeline transportation if compared to Maritime transportation. (True/False) |           |     |
|       |  |           |     |

|      |  | l          |           |
|------|--|------------|-----------|
|      | SECTION B (Short Answering {50-80 words} {any 4}) – 20 marks   |            |           |
| Q 2  | Differentiate Liner vs Tramp Trade   | 5          | CO<br>2   |
| Q 3  | How pipelines are different then Sea transportation.   | 5          | CO<br>2   |
| Q 4  | Differentiate four markets of Shipping   | 5          | CO<br>2   |
| Q 5. | What is multimodal transportation? State its importance with an example.   | 5          | CO<br>2   |
| Q 6  | What is Bill of Lading? State relevance of B/L in international transportation.  | 5          | CO<br>2   |
|      | SECTION-C-<br>(Long Answering {200~300 words} {any 2}) – 20 Marks  |            |           |
| Q 7  | Discuss the factors determining the demand for and supply of Maritime transportation.  | 10         | CO<br>2,3 |
| Q 8. | What Is PPP? What are benefits of a public private partnership? Justify your understanding with an example of terminal construction in a Major sea port of India?  | 10         | CO<br>2,3 |
| Q 9  | What is Shipping Cycle? Explain different phases of a Ship cycle? How analysis of a shipping cycle is helpful to ship charterers?  | 10         | CO<br>2,3 |
| Q 10 | What are INCO terms? How they are helpful in International Scenario? State any 5 INCO Terms and Explain them?  | 10         | CO<br>2,3 |
|      | SECTION-D-<br>Case Study-20 marks  |            |           |
| Q 11 | What is role of shipping in global transportation? How International Shipping is regulated? Compare COGSA, Hague Visby and Rotterdam Rules.  | 5+7+8 = 20 | CO<br>3,4 |
| CASE | A ship owning company "Star Ships" are looking to offer a new panama vessel (120,000 Mt). As a requirement, the company needs to offer the vessel for long term but the management wants to understand the benefits of offering a particular vessel, thus are even open to offer the vessel for time charter or if required Voyage Charter. To come up |            |           |

|      | with a solution, the management gathered the different types of costs associated with |                                 |    |         |
|------|---|---------------------------------|----|---------|
|      | chartering a vessel. A break up of all the costs (per day basis) are present as:      |                                 |    |         |
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|      | Operating Cost  |                                 |    |         |
|      | Crew Expense  | : 1800\$                        |    |         |
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|      | Insurance   | : 90\$                          |    |         |
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|      | Voyage Cost   |                                 |    |         |
|      | Fuel Cost   | : 600\$                         |    |         |
|      | Port Charges  | : 300\$                         |    |         |
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|      | Cargo Cost  |                                 |    |         |
|      | Cargo Handling  | : 150\$                         |    |         |
|      | Star ships has a target of earning profit as 15%. Considering your understanding of   |                                 |    |         |
|      | chartering types and associated costs, identify offers from Star ships as             |                                 |    |         |
| Q 12 | Vessel hiring rates in case of voyage charter (Values per Mt). Explain why?           |                                 | 10 | CO<br>4 |
| Q 13 | Vessel hiring rates in case of time charter (Values per Mt). Explain why?             |                                 | 10 | CO<br>4 |
| Q 14 | Vessel hiring rates in case of Bare boat charte                                       | r (Values per Mt). Explain why? | 10 | CO<br>4 |