


Name: Enrolment No:			
<p style="text-align: center;">UPES End Semester Examination, May 2025</p> <p>Course: Business Economics I (Micro). Semester: II Program: BA LLB (H) Course Code: CLNL1014</p> <p style="text-align: right;">Time: 03 hrs. Max. Marks: 100</p> <p>Instructions: All questions are mandatory. Calculators are allowed. Label all the graphs properly.</p>			
SECTION A (5Qx2M=10Marks)			
S. No.		Marks	CO
Q 1	Compare the fixed and variable costs associated with the firm in the short run. Provide examples in each.	2	CO1
Q2	Define the short run and long run production functions.	2	CO1
Q3	Interpret the movement along demand curve and shift in demand curve	2	CO2
Q4	State the concept of price elasticity of demand.	2	CO2
Q5	State nature, and objectives of Business Economics	2	CO2
SECTION B (4Qx5M= 20 Marks)			
Q 6	Discuss the concept of expansion path graphically using Isoquants and Isocost lines.	5	CO3
Q7	Summarize the assumptions of the perfect competition market.	5	CO3
Q8	Describe graphically the case of a perfectly competitive that aims to maximize profits through total Revenue and Total Cost (TR-TC) in the short run.	5	CO3
Q9	The price of gym membership <i>increases</i> from ₹1,000 to ₹1,200 per month. As a result, the number of memberships sold <i>drops</i> from 800 to 640. Calculate the Price Elasticity of Demand (PED) using the proportional method, plot the demand curve, and interpret the result (<i>consider modulus value of PED</i>).	5	CO4

SECTION-C (2Qx10M=20 Marks)																																																																			
Q10	Describe the law of variable proportions graphically, with the help of Total Product (TP), Average Product of Labour (AP _L), and Marginal Product of Labour (MP _L) curves.	10	CO3																																																																
Q11	Describe the equilibrium of Monopoly firm generating super normal profits in the short run using Marginal Revenue and Marginal Cost (MR-MC) approach and state the necessary and sufficient conditions.	10	CO3																																																																
SECTION-D (2Qx25M=50 Marks)																																																																			
Q 12	<p>a) Explain graphically <i>Total Fixed Cost (TFC)</i>, <i>Total Variable Cost (TVC)</i>, <i>Total Cost (TC)</i>; Average Fixed costs (AFC), Average Variable Costs (AVC), Average Total Cost (ATC); and <i>Marginal Cost (MC)</i> for a firm operating in the short run.</p> <p>b) Calculate the <i>Total Cost (TC)</i>; Average Fixed costs (AFC), Average Variable Costs (AVC), Average Total Cost (ATC) and Marginal Cost (MC) based on the following cost structure of a hypothetical firm manufacturing Tables.</p> <table><tr><th>Output of Tables (units)</th><th>TFC (₹)</th><th>TVC (₹)</th><th>TC</th><th>AFC</th><th>AVC</th><th>ATC</th><th>MC</th></tr><tr><td>0</td><td>60</td><td>0</td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>1</td><td>60</td><td>60</td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>2</td><td>60</td><td>100</td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>3</td><td>60</td><td>150</td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>4</td><td>60</td><td>260</td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>5</td><td>60</td><td>390</td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>6</td><td>60</td><td>550</td><td></td><td></td><td></td><td></td><td></td></tr></table>	Output of Tables (units)	TFC (₹)	TVC (₹)	TC	AFC	AVC	ATC	MC	0	60	0						1	60	60						2	60	100						3	60	150						4	60	260						5	60	390						6	60	550						50	C04
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