


Name: Enrolment No:			
<p style="text-align: center;">UPES End Semester Examination, May 2025</p> <p> Course: Oil Equity Acquisition & Asset Allocation Program: MBA OG Course Code: OGET 8012 </p> <p style="text-align: right;"> Semester: IV Time : 03 hrs. Max. Marks: 100 </p> <p> Instructions: All the questions are compulsory. Students will be provided the print out of the case study. </p>			
SECTION A 5Qx10M= 50 Marks			
Q1	Explain the key phases of a transaction?	10	CO1
Q2	What are the key risks involved in M&A integration?	10	CO2
Q3	What common mistakes do oil and gas companies make during a transaction?	10	CO2
Q4	What is the typical deliverable of the due diligence process?	10	CO3
Q5	What is Day 1 plan? What are the key components of a Day 1 Plan?	10	CO3
SECTION-B 50 Marks			
Q1	Based on the case study shared with you, answer the following questions: a) What are the primary differences in the premerger incentive programs for executives at BP & Amoco? b) What is BP Amoco's strategy after the merger? c) What are the key factors for BP Amoco to implement that strategy successfully? d) Evaluate the executive-compensation system implemented by BP Amoco after the merger.	10 10 15 15	CO4