UPES **Enrolment No:** UPES **End Semester Examination, December 2024 Course: Private equity & Venture Capital** Semester: VII **Program: INT BBA-MBA (FIN)** Time: 03 hrs. Max. Marks: 100 **Course Code: FINC8019 Instructions: SECTION A** 10Qx2M=20Marks S. No. Marks CO Alternative Investment Funds are regulated by Q 1 (A) RBI (B) SEBI **CO1** 2 (C) Ministry Of Finance (D) IRDAI It is a subset of Private equity? Q 2 (A) Private Equity (B) Venture Capital 2 **CO1** (C) International Private Equity (D) Mezzanine Debt financing Q 3 It represent the movement of money in & out of Business? (A) Exit Market (B) Cash flow 2 **CO1** (C) Deal flow (D) None of the above Q4 This is the rate at which investment opportunities are presented to a firm or investor: (A) Exit market (B) Deal flow 2 **CO1** (C) Cash flow (D) Leverage Q 5 Which of the following formats of binding the investee company does **PE prefer?** (A) Provision of shareholders agreement 2 **CO1** (B) Provision in memorandum and articles of association of investee company (C) Provision of subscription agreement

Name:

	(D) Oral promise of promoter		
Q 6	What is the most preferred exit option among PE firms? (A) Trade Sale (B) IPO (C) Liquidation (D) Strategic Sale	2	CO1
Q 7	Bank debts are described as (A) Junior Debts (B) Senior Secured Debts (C) Junior Unsecured Debts (D) Junior Secured Debts	2	CO1
Q 8	Private Equity Investments are made in (A) Unlisted Equity Shares (B) Listed Equity Shares (C) Only debt (D) Preference Share	2	CO1
Q 9	Analysis of industry trends is a part of (A) Finacial due diligence (B) Legal due diligence (C) Commercial due diligence (D) Initial due diligence	2	CO1
Q 10	Which type of approach of valuation is denoted by Discounted Cash Flow Technique (DCF) (A) Income Approach (B) Market Approach (C) Replacement Cost Approach (D) Multiples Approach	2	CO1
	SECTION B 4Qx5M= 20 Marks		
Q 11	Define private equity and venture capital. How do they differ in terms of investment stage and strategy?	5	CO2
Q 12	What are the primary stages of venture capital funding, and what is the focus of each stage?	5	CO2
Q 13	What is meant by the term "exit strategy" in private equity and venture capital? Describe three common exit strategies. OR	5	CO2

Q 14	What is "mezzanine financing," and how does it fit within private equity capital structures?	5	CO2
	SECTION-C 3Qx10M=30 Marks		·
Q 15	Explain the Key Stages of the Private Equity Investment Process, and	10	CO3
	Discuss the Role of Due Diligence at Each Stage.	10	005
Q 16	Compare and Contrast Venture Capital and Private Equity in Terms of Investment Strategy, Target Companies, and Exit Options.	10	CO3
Q 17	Analyze the Impact of Leverage on Private Equity Buyouts and Discuss the Risks and Rewards Associated with Leveraged Buyouts (LBOs).	10	CO3
	SECTION-D		
	2Qx15M= 30 Marks		
	Attempt any two.		
Q 18	Describe the stages of venture capital funding (from Seed to Series C and beyond) and explain the objectives, risks, and expectations associated with each stage.	15	CO4
Q 19	Evaluate the importance of due diligence in private equity investments. Describe the key components of due diligence and explain how each component contributes to a successful investment decision.	15	CO4
Q 20	Explain the concept of "dry powder" in private equity and its impact on market competition.	15	CO4