Name:

Enrolment No:



Semester: IV

UPES

End Semester Examination, May 2024

Course: Oil Equity Acquisition & Asset Allocation

Program: MBA OG Time : 03 hrs. **Course Code: OGET 8013** Max. Marks: 100

Instructions: All the questions are compulsory.

Students will be provided the print out of the case study.

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	SECTION A		
5Qx10M= 50 Marks			
Q1	What are the key risks areas in an M&A transaction? Also, elaborate the key phases of a transaction.	10	CO1
Q2	What is a typical deliverable of the due diligence process? Can information be shared between companies before the deal closes?	10	CO2
Q3	What are the key components of a Day 1 and Day 100 plan?	10	CO2
Q4	How can realistic synergy targets be set? What can be done to reduce the risk of losing essential talent?	10	CO3
Q5	What are the best practices for developing and maintaining integration project plans? Should functional teams and cross-functional sub-teams be held to standards/template for project planning?	10	CO3
	SECTION-B		
	50 Marks		
Q1	Based on the case study shared with you, answer the following questions: a) What are the benefits and costs of disclosing host country government payments?	10	
	b) Why did Statoil choose a different disclosure strategy from its competitors?	10	
	c) Why did API and most oil and gas firms react so strongly against the proposed regulation?	10	CO4
	d) How effective do you think EITI would be as a solution to the problem of inefficient utilization of resources and corruption?	10	
	e) How would you think about the challenges that Statoil is facing with disclosures in Angola?	10	